

# City Manager's Proposed Budget

FY 2024-25 Council Budget Workshop July 25, 2024



# Strategic Spending

- Continued focus on high-value services
- Spending tied to strategic goals
- Setting the Scene for Success meeting Council goals



# What is a Successful Budget?

- Conveys accomplishments
- Outlines strategic goals
- Sets framework for:
  - Delivering services
  - Managing resources



# Consistent Philosophy

- Combines:
  - Strategic Plan
  - Annual Financial Plan
- Includes:
  - Operations
  - Community Investments



# Are we Delivering?

### Policy Agenda – Top Priorities

Action	Status
Water Conservation Program Enhancements	Direction & Decisions
Economic Development Strategic Plan & Action Plan	Funding Approved
Strategic Land Acquisition Strategy/Action Plan	Direction, Funding, and City Actions
Dell Agreement Extension	Completed April 2024
Crisis Response Unit Effectiveness	Report, Direction, & Future Actions
Downtown Zoning District	Review & Revision



### Policy Agenda – High Priorities

Action	Status	
Budget FY 2025 City Service & Staffing	As Proposed in this Plan	
Major Community Events Policy Guidelines	Direction & Funding	
Forest Creek Golf Club Management & Facilities	Feasibility Study	
Reclaim Water System Upgrade/Expansion	Ongoing	
Downtown Expansion & Connectivity w/ Brushy Creek	Develop Strategy & Decision	
Old Town (Chisholm Trail) Historic Area Vision & Plan	Complete Report & Briefing	
Town Green Direction & City Actions	Design Underway	



### Management Agenda – Top Priorities

Action	Status
Bond Projects 2023	Implementation in Progress
Leadership and Management Succession Planning	Ongoing
State Legislative Agenda & Advocacy	Identify Issues & Decision
Highway 79	Decision & Design
Northeast Strategic Direction and City Actions	Develop Strategy & Next Steps
Kalahari Convention Center Expansion	Review & Decision



### Management Agenda – High Priorities

Action	Status
Wholesale Water Rate	Litigation
City Litigation with Comptroller	Litigation
Driving Progress 2 Projects	Direction & Funding
Water/Wastewater Service to ETJ	Direction & Action Plan
ETJ Strategy	Report, Direction & City Action
Minimum Requirement on Parking on Non-Residential Land/ Multi-Family Development	Report & Discussion



# Introduction & Summary

Tab A

### **Budget Summary**

	FY 2023-24 Revised Budget	FY 2024-25 Proposed Budget
Total Budget	\$ 544.2 M	\$ 682.2 M
General Fund – Operating	\$ 161.9 M	\$ 169.2 M
Proposed additions included	\$ 5.7 M	\$ 4.1 M
New Staff	44.9 FTEs	26.0 FTEs
General Fund	38.1 25.0	
Utility and Stormwaters Funds	3.9 0.0	
Tourism and Sports Funds	3.0 1.0	
Tax Rate	\$0.342	\$0.360



### **Budget Drivers**

- Council goals and strategic direction
- Growth and maintaining quality service levels
- Competitive employee compensation and benefits
- Maintenance or parks, facilities, and streets
- Compliance with financial policies
- Continuing impact of inflation on both wages and operating costs



### Workbook Walk Through

- Introduction & Summary
- Growth Trends and 5-year GF Projections
- Financial Summaries & Schedules
- Property Values & Taxes
- Personnel & Benefits
- Community Investment Program (CIP)
- Debt
- Administration
- Communications and Marketing
- Community & Neighborhood Services
- Finance, Fiscal Support Services, & Legal

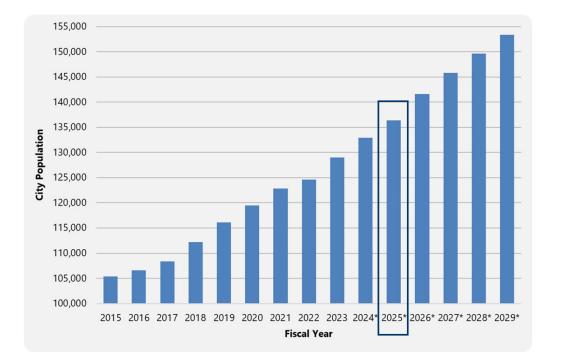
- Fire
- General Services
- Human Resources
- Information Technology
- Library
- Parks and Recreation
- Planning and Development Services
- Police
- Sports Management and Tourism
- Transportation
- Utilities and Environmental Services
- Supplemental

# **Growth Trends**

Tab B



### **Population**



Details Tab B, p. 27

### 26.1% increase from FY 2015 to FY 2024

#### Over past 3 years:

- 5.8% growth
- 7,400 new residents
- 2,600 new homes

#### Over next 5 years:

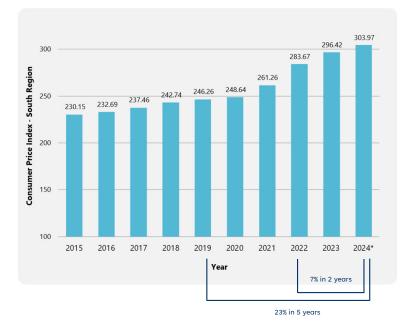
 Average 500-700 homes or 2,000 residents per year

FY 2024-25 Budget

\*projected

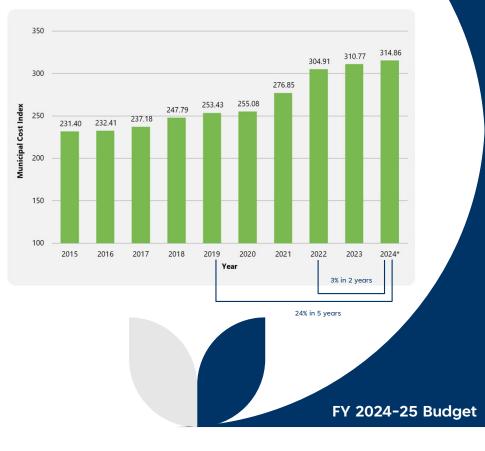
### **Cost Pressures**

#### **Consumer Price Index – South Region**



Details Tab B, p. 28

#### **Municipal Price Index**



\*projected

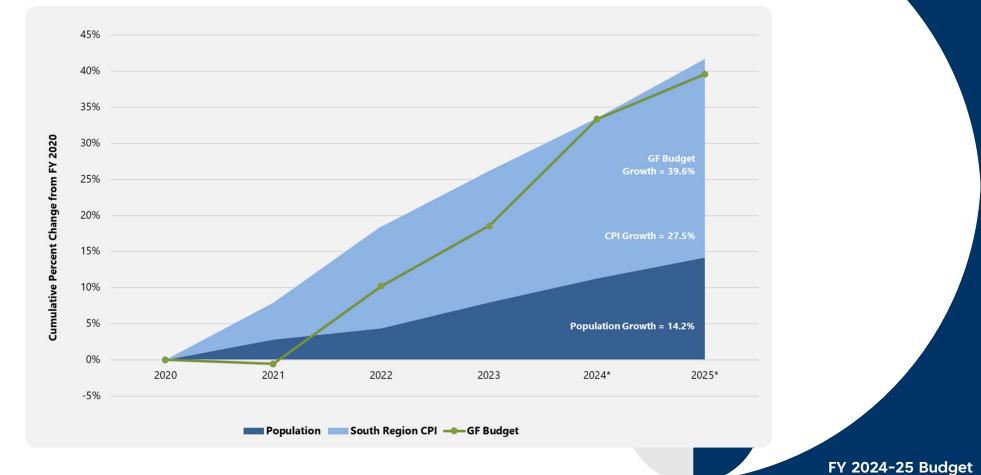
### **Salary Costs and Pressures**

Position	Entry Level Salary FY 2015	Entry Level Salary FY 2025	Amount of Change	% of Change
Accounting Technician	\$ 27,024	\$ 48,048	\$ 21,024	78%
Parks Maintenance Worker	\$ 25,737	\$ 43,597	\$ 17,860	69%
Police Officer	\$ 47,670	\$ 71,235	\$ 23,565	49%
Firefighter	\$ 41,276	\$ 69,862	\$ 28,586	69%

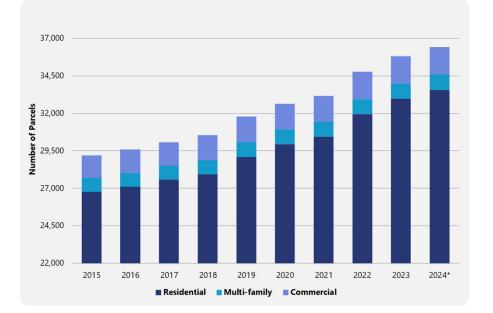
- Average salaries have increased 66% over the past 10 years
- Salaries and Benefits are **75% of General Fund operations**
- Competitive pressures



### **Inflation & Population vs. GF Growth**



### **Parcels – Real Property**



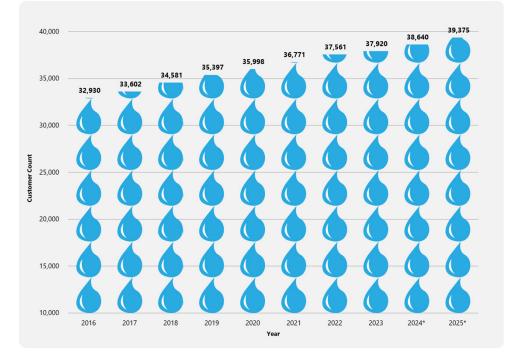
- Added 7,218 new properties in 10 years
- Almost 50% of those in past 3 years

#### 2024 Counts

Single Family	
Residential:	33,549
Multi-Family:	1,029
Commercial:	1,827
Total	36,405



### **Utility Customers**



Details Tab B, p. 32

#### Over 10 years:

• 6,445 new customers

• 19.6% increase

#### 2025 Customers

Residential:	35,831
Non-Residential	3,544
Total	39,375



\*projected

Highlights: 5-Year General Fund Forecast

### **Revenue Outlook**

#### Sales Tax

- Largest and most volatile source of revenue => Sales tax stays close to 40% target and well below 45% cap
- Flat for FY 2025, 3% for FY 2026, increasing to 5% by FY 2028
- Dell revenue has declined from its 2022 peak, but does not impact General Fund

#### **Property Tax**

- M&O rate increases at 3.5% cap annually for the 2023 Voter Approved Bond program and growth
- Property tax rate increase 8.5% for FY 2025

#### **Other Revenues**

- Fee revenues rise with population growth and inflation, but declines expected in years with heavy construction at OSP and Clay Madsen
- ESD #9 reimbursements for Fire service costs increase starting in FY 2026



### **Major Programs Over 5 Years**

Voter approved 2023 bond programs & growth

Program	Annual Cost by FY 2029	FTEs
Fire: multi-year staffing plan and staffing for station 11	\$14.6 million	39 FTEs
Police: added officers & civilian staffing for growth	\$19.7 million	52 FTEs
<b>General Services:</b> facility & custodial staff for new buildings and staffing for bond projects	\$1.9 million	10 FTEs
<b>PARD:</b> staff to support trails, New Rec Center, OSP additions & other bond projects	\$8.9 million	28 FTEs
Transportation: staff for growth and traffic signals team	\$2.0 million	12 FTEs
All Other Departments: support services, etc.	\$2.9 million	11 FTEs



### Expenses

\$220 \$200 \$100 \$160 \$140 \$140 \$140 \$120 \$100 \$120 \$100 \$120 \$100 \$120 \$100 \$120 \$100 \$120 \$100 \$120 \$100 \$120 \$100 \$120 

Gaps: FY26 = (\$0.6M), -0.4% FY27 = (\$1.5M), -0.8% FY28 = (\$2.3M), -1.2% FY29 = (\$1.6M), -0.7%

Details Tab B, p. 37

### Five Year Outlook – FY 2025-FY 2029

#### **Major Points**

- Watch for FY 27 and FY 28 as voter approved bond projects for Fire and PARD come online
- Positive, but some slowing in local economy
- Continued wage and inflation cost pressures, but softening
- Taxable AV increasing
  - FY 2025 is \$25.3B projected to grow to \$30.4B by FY 2029
- Property tax and sales tax revenues more balanced by FY 2029
- Big, positive developments on the horizon
  - Switch, Sabey Data Center, and Toppan



# Proposal Sumary

### Overview

- Funding Highlights by Goal Tab A, p.8-16
  - As reviewed in briefings
- Proposed Additions
  - Summaries of GF additions by department Tab A, p.18
  - Details of all additions by department Tab A, p.19
  - Proposed Used of General Self-Financed funds Tab A, p.21
- Inflation and Cost Increases Tab A, p.22
- Proposed ARPA Allocation Plan Tab A, p.24
- Community Investment Program Highlights Tab F, p.99



### **Proposed GF Additions by Department**

Base Budget for 2024/25	\$165,051,100
New Spending by Department	
Administration	25,000
Communications (1.0 FTE)	173,100
Fiscal Support	25,000
Fire (7.0 FTEs)	1,174,900
General Services (2.0 FTEs)	144,700
Library	61,400
Parks & Recreation (3.0 FTEs)	256,100
Police (10.0 FTEs)	2,143,700
Transportation (2.0 FTEs)	114,800
Total New Spending (includes 25.0 FTEs)	\$4,118,700
Total General Fund - Operations	\$169,169,800
Transfer to GSFC from 09/30/23 excess balance	\$10,500,000
Total	\$179,669,800
Percentage increase for new programs	2.5%

### **GSFC Proposed Uses**

Estimated End	ling FY 2024 Uncommitted Balance		\$8,714,641
FY 2025 Fund	ing Estimates		
Sales T	ax		11,400,000
Transfe	er from Sports Center - repayment (final payment)		2,000,000
Transfe	er from FY 2023 General Fund surplus		10,500,000
Golf Co	ourse Fund repayments for equipment purchased		163,524
Interes	t and Other	_	650,000
stimated Av	ailable for FY 2025 Projects		33,428,165
Y 2025 Com	mitment Estimates		
	Facility Maintenance Annual Program	1,000,000	
City Wide	Information Technology Annual Program	1,000,000	
City Wide	Street Maintenance Program	4,300,000	
	City Manager Contingency Reserve	840,000	
	PARD Annual Program	1,000,000	
PARD	PARD OSP Program	200,000	
	PARD Add'l Downtown Park Funding - NEW	8,000,000	
oublin Cofee	Fire Equipment Replacement Program	400,000	
Public Safety	Police Equipment Replacement Program	400,000	
ne-time New	Program Requests (Vehicles, Equipment & Other)	2,242,900	
•	Purchase Fund - NEW	5,000,000	
otal Recomm	ended Uses	_	(24,382,900)
stimated End	ling FY 2025 Uncommitted Balance (1)		\$9,045,265

(1) Recommendation:
 Hold these funds to
 supplement Voter
 Approved Bond projects
 as needed

### **ARPA Allocation Plan - Updated**

#### **Updated Allocation Plan - June 2024**

Crisis Response Unit Budget					
	 Prior Years <sup>1</sup>	FY 2024	FY 2025	FY 2026	Total
ARPA Allocation for CRU	\$ 3,292,200	\$ 2,000,000	\$ 402,800	\$ -	\$ 5,695,000
Community Project Funding from Representative John Carter's Office	 (800,000)	(200,000)	-	-	(1,000,000)
ARPA Allocation for CRU	\$ 2,492,200	\$ 1,800,000	\$ 402,800	s -	\$ 4,695,000

Utilities Budget <sup>2</sup>					
Five-year CIP	\$ 126,900	\$ 5,341,800	\$ 4,341,500	\$ 894,800	\$ 10,705,000
Reallocation of ARPA from CRU	-	-	1,000,000	-	1,000,000
ARPA Allocation for Utility Infrastructure	\$ 126,900	\$ 5,341,800	\$ 5,341,500	\$ 894,800	\$ 11,705,000
Total Priority Uses of ARPA Funds				\$	16,400,000

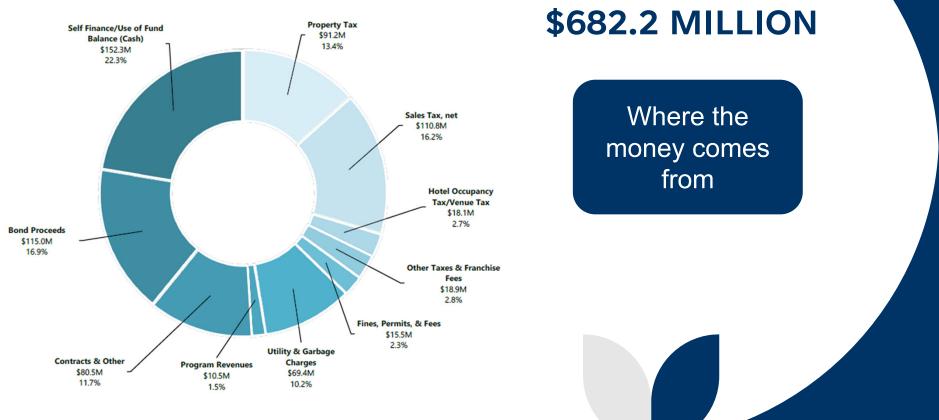
<sup>1</sup> Actual ARPA expended

<sup>2</sup> Original ARPA plan was for Stormwater Infrastructure only. For administrative efficiency, some funds were allocated to large Water and Wastewater projects. Utility cash then transferred to Stormwater.

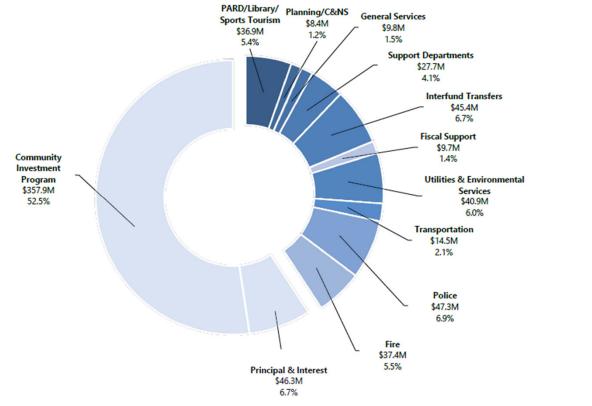
# Financial Summary

Tab C

### FY 2024-25 Summary by Sources



### FY 2024-25 Summary by Use



### \$682.2 MILLION

Where the money is invested

### FY 2024-25 All Funds Schedule

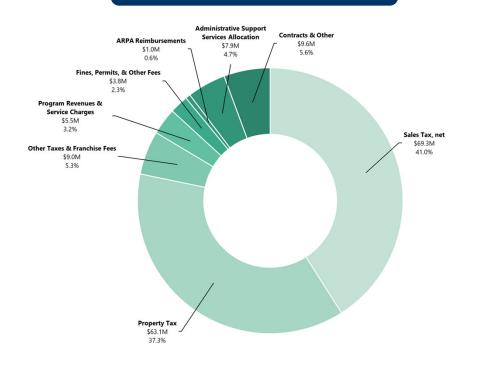
	Total Budget	General Fund	General Capital Projects & Equipment	Debt Service Fund	Utility Fund	Stormwater Fund	Type B Fund	HOT Fund	Sports Center Fund	Special Revenue & Other Funds	_
Estimated Fund Balance/Working Capital	\$449,066,966	\$63,006,340	\$29,107,958	\$1,015,400	\$162,539,607	\$8,425,491	\$153,722,800	\$9,200,288	\$10,044,661	\$ 12,004,421	
Revenues & Sources											Revenues & Sources
Property Tax	91,228,300	63,064,400		28,163,900	-						
Sales Tax	110,804,700	69,348,000	11,400,000	•		•	30,056,700	· · · ·			Sales Tax
Hotel Occupancy Tax	18,123,100	-		-	-	-		8,030,400	3,960,700		
Other Taxes & Franchise Fees	18,910,100	9,000,000	-	119,500			•	· · ·	-		
Licenses, Permits, & Fees	14,488,500	2,846,300	-		11,392,200		-		-	250,000	
Service Charges	69,365,100	1,474,000	-	· · /	62,458,500	5,432,600	/	· · /			Service Charges
Program Revenues	10,487,400	4,020,000						20,000	1,365,000	5,082,400	Program Revenues
Fines & Forfeitures	1,052,300	966,300	-	· · · /	· · · /	-	· · · /	· · · ·	-	86,000	Fines & Forfeitures
Contracts & Other	80,446,100	10,553,900	5,447,400		26,215,900	2,344,200	32,571,300	363,400	1,060,000	1,890,000	Contracts & Other
Bond Proceeds	110,000,000		90,000,000	-	-	-	20,000,000		-		Bond Proceeds
Capital Lease/Limited Tax Notes	5,000,000		5,000,000								
Transfers In	42,570,000	7,954,300	23,828,000	2,888,600	1,811,900	4,712,200		700,000	-	675,000	
Total Revenues & Sources	572,475,600	169,227,200	135,675,400	31,172,000	101,878,500	12,489,000	82,628,000	9,113,800	6,385,700		Total Revenues
Expenditures & Uses											Expenditures & Uses
Administration	3,489,800	2,589,100					900,700				Administration
Communications	3,016,000	1,739,500					250,200	946.300			
Communications Community & Neighborhood Services	1,696,300	1,696,300					250,200	940,500			Communications Community & Neighborhood Services
Community & Neighborhood Services Finance	1,090,300 8,796,700	5,497,900			2,576,100					722,700	
Finance	37,370,700	37,370,700									
					2 105 100						
Fiscal Support	9,722,400	6,617,300			3,105,100				-		Fiscal Support
General Services	9,817,300	9,817,300		-							Centeror Services
Human Resources	2.052.800	2,052,800	-								Human Resources
Information Technology	8,453,600	8,453,600									internation recintology
Legal Services	1,775,000	1,775,000	-						•		Legal Services
Library	5,441,300	5,421,100		-	-		-				
Parks & Recreation	20,237,900	18,756,600	-					· · · ·	-		
Planning & Development	6,720,500	5,900,100			-						
Police	47,348,500	47,231,800	-	• /	•	• •	•	• /			
Sports Management & Tourism	11,274,400		-		-			2,277,900	3,381,800	5,614,700	
Transportation	14,538,200	13,809,900	7		-	-	728,300	/	-		Transportation
Utilities & Environmental Services	40,850,600	440,800		-	36,510,600	3,899,200					Utilities & Environmental Services
Debt Payments	46,301,700	-	· · · ·	30,564,100	14,241,300	563,800	· · · ·	642,600	289,900		Debt Payments
Transfers Out/Disbursements	45,377,400	10,500,000	-		12,010,400	665,000	2,256,200	1,030,700	2,900,000		
Proposed Uses - General SFC	31,059,200		31,059,200	1.1.1		-					Proposed Uses - General SFC
Fleet - New & Replacement	7,242,900		7,242,900					2			
Capital Improvement Projects	319,582,400		118,533,200		59,724,800	5,425,000	126,776,800	6,625,100	1,680,000	817,500	
Total Expenditures & Uses	682,165,600	179,669,800	156,835,300	30,564,100	128,168,300	10,553,000	130,912,200	11,522,600	8,251,700		Total Expenditures & Uses
Net Revenues & Sources	(109,690,000)	(10,442,600)	(21,159,900)	607,900	(26,289,800)	1,936,000	(48,284,200)	(2,408,800)	(1,866,000)	(1,782,600)	) Net Revenues
Less Reservations											Less Reservations
Contingency	66,013,613	42,292,450	-	-	19,266,588	1,141,050	1,000,000	1,107,500	845,450	360,575	Contingency
Concentration Risk Fund	10,254,300	10,254,300			/	-	· · · /				Concentration Risk Fund
Unspent Bond Proceeds	12,800,000	-	6,400,000	-	-		6,400,000		-	-	Unspent Bond Proceeds
Designations - Projects	10,904,300	/		/			6,250,000	439,500	3,000,000	1,214,800	
Total Reservations	99,972,213	52,546,750	6,400,000	-	19,266,588	1,141,050	13,650,000	1,547,000	3,845,450		Total Reservations
Available Ending Fund Balance/Working Capital FYE 2025	\$ 239,404,753 \$	16,990 \$	\$    1,548,058  \$	\$ 1,623,300 \$	\$ 116,983,219 \$	\$ 9,220,441 \$	\$ 91,788,600 \$	5,244,488	\$ 4,333,211		Available Ending Fund Balance/Working Capital FYE 2025

This represents a cash flow statement for the City, not an income statement

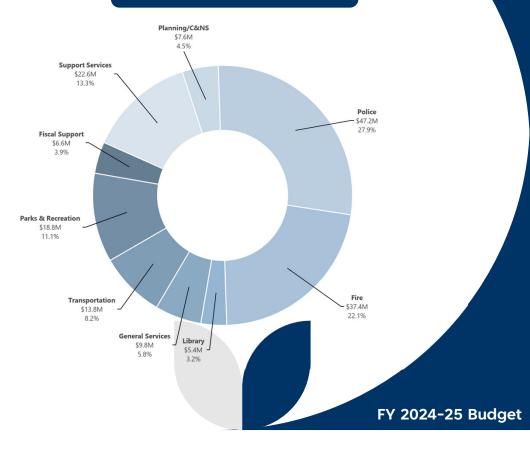
Details Tab C, p. 43 - 51

### General Fund – 2024-25

#### Sources - \$169.2M



#### Uses - \$169.2M



### General Fund – 2024-25

#### **Policy Compliance Met**

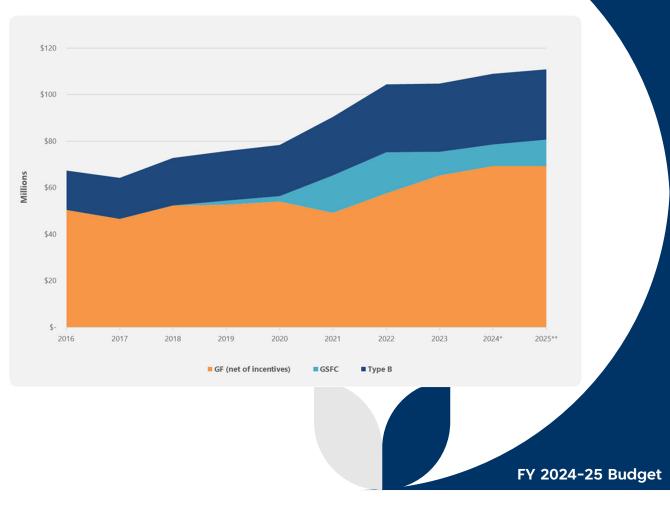
Ongoing Revenues	\$ 16	9,227,200			
Ongoing Expenditures	(169,169,800)				
Net revenues	\$	57,400			



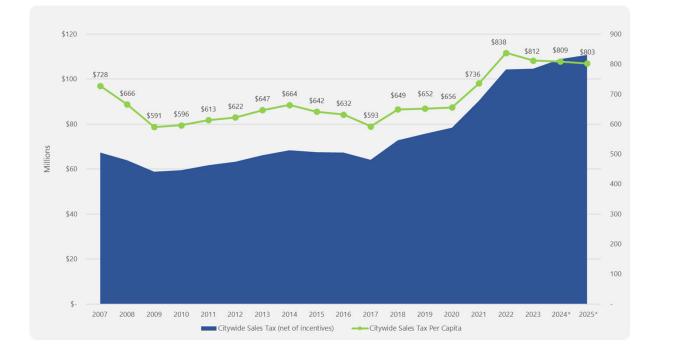
# Sales Tax (General Fund)

- Sales tax fluctuates with economy and business cycles
- Great resource when used with care – limit reliance in the General Fund
- Half cent for property tax reduction saves 11.1 cents on property tax rate and appr.
   \$35 per month for homeowner

Half-cent property tax reduction brings more revenue to the City than the debt coverage portion of property tax



## **Citywide Sales Tax Per Capita**



If adjusted for inflation since 2007, per capita sales tax would be \$1,098

2009 & 2017 show volatility of this revenue source

\* Projected

## **Utility Fund**

Utility Funds							For Discussion	- aposes only
	FY 2023 Actuals	FY 2024 Adopted Budget	FY 2024 Projected Actual	FY 2025 Proposed Budget	FY 2026 Estimated Budget	FY 2027 Estimated Budget	FY 2028 Estimated Budget	FY 2029 Estimated Budge
Beginning Fund Balance/Working Capital	\$ 165,727,778	\$ 127,834,933	\$ 162,461,507	\$ 162,539,607	\$ 136,249,807	\$ 103,195,507	\$ 64,948,707	\$ 51,872,107
Revenues								
Water Service	36,934,537	33,000,000	35,000,000	38,000,000	39,200,000	40,400,000	41,700,000	43,200,000
Water Related Charges	336,091	450,000	400,000	425,000	450,000	450,000	450,000	450,000
Sewer Service	19,856,384	19,500,000	20,000,000	20,500,000	21,100,000	21,900,000	22,500,000	23,000,000
Sewer Service - BCRWWS	3,348,743	3,236,700	3,236,700	3,958,500	4,087,800	4,197,300	4,312,900	4,427,600
Sewer Related Charges	289,861	332,000	312,000	337,000	350,000	350,000	350,000	350,000
Other Charges	3,320,716	3,299,700	3,524,700	3,630,200	3,800,000	3,800,000	3,800,000	3,800,000
Impact Fees	7,625,427	8,000,000	6,500,000	7,000,000	7,000,000	6,000,000	6,000,000	6,000,000
Bond Proceeds		25,283,000	25.346.900		-	9,340,000	38,475,000	37,125,000
Proceeds-Sale of Assets	2.517.032	50.000	75.000	50.000	50.000	50.000	50.000	50.000
ARPA & Other Grant Reimbursements	308,019	12,110,800	5,634,800	16,341,300	6,062,900		-	
BCRWWS Capital Contributions	5,589,977	5,377,100	5,901,500	4,774,600	2,047,300	6,660,000	8,652,000	6,147,600
BCRUA Operating Reimbursements	815,838	1,611,100	1,380,000	1,811,900	1,866,300	1,922,300	1,980,000	2,039,400
Investment, Donations & Other Misc	5,072,942	600,000	5,771,900	5,050,000	3,425,000	3,425,000	3,425,000	2,925,000
Total Revenues	86,015,567	112,850,400	113,083,500	101,878,500	89,439,300	98,494,600	131,694,900	129,514,600
Expenses								
	2,129,429	2,546,600	2,432,800	2.576.100	2,653,400	2,733,000	2,815,000	2,899,500
Utility Billings & Collection			2,452,800			3,294,200		
Fiscal Support Services Utility Administration	1,622,196 2,564,684	3,050,200 2,796,400	2,037,200	3,105,100 2,855,900	3,198,300 2,941,600	3,029,800	3,393,000 3,120,700	3,494,800 3,214,300
Water Treatment Plant	12,471,418	13,992,700	13,630,600	15,765,300	16,238,300	16,725,400	17,227,200	17,744,000
Water Distribution								
Water Distribution Wastewater Treatment Plant	4,042,255	4,823,300	4,599,500 7,757,400	4,964,000 8,665,800	5,112,900	5,266,300 9,193,500	5,424,300	5,587,000 9,753,500
Wastewater Collection	6,555,530 2,578,287	7,747,400 2,606,000	2,531,200	3,399,400	8,925,800 3,501,400	3,606,400	9,469,400 3,714,600	3,826,000
				-,,				
Environmental Services	646,530	749,300	766,300	860,200	886,000	912,600	940,000	968,200
Administrative Support Services	5,339,000	5,619,300	5,619,300	5,486,300	5,705,800	5,934,000	6,171,400	6,418,300
Debt Principal & Interest Payment	5,402,450	5,395,300	5,395,300	5,391,300	5,388,200	4,496,900	4,494,900	8,615,900
Transfer Excess FB - Stormwater Self-Fin Const.	308,019	4,341,400	5,134,800	4,712,200	-	-	-	-
BCRUA Debt Expense	4,274,246	6,892,000	6,892,000	8,850,000	8,854,000	9,982,000	9,976,000	12,013,000
BCRUA Operating Reimbursable Expense	814,734	1,611,100	1,380,000	1,811,900	1,866,300	1,922,300	1,980,000	2,039,400
Total Expenses	48,748,778	62,171,000	61,006,000	68,443,500	65,272,000	67,096,400	68,726,500	76,573,900
Net Revenues	37,266,790	50,679,400	52,077,500	33,435,000	24,167,300	31,398,200	62,968,400	52,940,700
Less:								
Capital Costs	40,533,060	61,100,600	51,999,400	59,724,800	57,221,600	69,645,000	76,045,000	62,238,200
Ending Fund Balance/Working Capital	162,461,507	117,413,733	162,539,607	136,249,807	103,195,507	64,948,707	51,872,107	42,574,607
Fund Reserve (33% of operating expenses)	15.032.982	17.638.863	17,068,854	19,266,588	19,713,144	20,264,574	20.750.334	23,286,285

Details Tab C, p. 53

- Cash flow statement not income statement
  - Does include CIP & Debt
- Assumes recommended rate increases are adopted
- Self supporting, cost of service operation
- Planned uses for available fund balance:
  - Carrizo-Wilcox Groundwater Projects \$12M
  - Reuse Water Projects \$21M
  - Water Treatment & Transmission Projects \$18M
  - WWTP 10MGD Expansion Project \$44M
  - Wastewater Treatment & Collection Projects \$17M
  - Utilities Pipeline Planned Projects \$33M



# **Utility Fund**

### Utilities = \$128.2 million

- Retail water and wastewater rate increases recommended
  - 5% per year for water and 2% per year for wastewater
  - Increase each year for 3 years through 2027
  - Restructure existing 4 water volume tiers
  - Add 5<sup>th</sup> "super" tier
- No increase to wholesale rates at this time
- Major regional infrastructure additions totaling *\$256 million* at BCRUA and BCRWWS driving need for rate rises



### **Stormwater Fund**

									-
	FY 2023 Actuals	FY 2024 Adopted Budget	FY 2024 Projected Actual	FY 2025 Proposed Budget	FY 2026 Estimated Budget	FY 2027 Estimated Budget		FY 2028 Estimated Budget	FY 2029 Estimated Budget
Beginning Fund Balance/Working Capital	\$ 6,066,834	\$ 7,336,066	\$ 5,169,191	\$ 8,425,491	\$ 10,361,491 \$	6,579,691	\$	3,058,591 \$	2,235,191
Revenues									
Residential Fees	1,814,490	1,848,200	1,848,200	2,685,800	2,739,500	2,794,300		2,850,200	2,907,200
Commercial Fees	2,279,823	2,310,000	2,310,000	2,746,800	3,145,300	3,558,600		3,629,800	3,702,400
Interest Income	384,127	22,500	811,200	503,800	161,000	162,000		163,000	164,100
Bond Proceeds	-	-	-	-	-	-		3,000,000	3,000,000
Investment, Donations & Other Misc	137,380	570,000	54,200	70,000	71,400	72,800		74,300	75,800
Contributions - Water/WW	308,019	4,341,400	5,134,800	4,712,200	-	-		-	-
ARPA Reimbursements	-	2,513,600	-	1,695,400	-	-		-	-
Regional Detention Fees	59,850	75,000	75,000	75,000	75,000	75,000		75,000	75,000
Total Revenues	 4,983,689	11,680,700	10,233,400	12,489,000	6,192,200	6,662,700		9,792,300	9,924,500
r									
Expenses	2,066,853	2,370,000	2,270,000	2,790,600	2,930,100	3,076,600		3,230,400	3,391,900
Operations Engineering	2,000,835	1,004,300	1,004,300		1,164,000	1,222,200		1,283,300	
Engineering Administrative Support Services	266,000	266,000	266,000	1,108,600 665,000	691,600	719,300		748,100	1,347,500 778,000
Debt Principal & Interest Payments	556,431	555,300	555,300	563,800	568,300	570,700		748,100	991,900
Total Expenses	 3,835,189	 4,195,600	 4,095,600	5,128,000	 5,354,000	5,588,800		6,045,700	6,509,300
rotai Expenses	5,055,109	4,195,000	4,093,000	3,120,000	5,554,000	5,566,600		0,043,700	0,309,300
Net Revenues	1,148,499	7,485,100	6,137,800	7,361,000	838,200	1,073,900		3,746,600	3,415,200
Less:									
Capital Replacement	253,861	177,000	177,000		-	-		-	-
Capital Project Costs	1,792,281	6,260,000	2,704,500	5,425,000	4,620,000	4,595,000		4,570,000	3,320,000
Ending Fund Balance/Working Capital	 5,169,191	8,384,166	8,425,491	10,361,491	6,579,691	3,058,591		2,235,191	2,330,391
Reserves (25% of operating expenses)	 819,690	 910,075	 885,075	1,141,050	1,196,425	1,254,525		1,315,450	1,379,350
Available Ending Fund Balance/									
Working Capital	\$ 4,349,501	\$ 7,474,091	\$ 7,540,416	9,220,441	5,383,266 \$	1,804,066	e	919,741 \$	951,041

## **Stormwater Fund**

#### Stormwater = \$10.6 million

- Self supporting, cost of service operation
- Stormwater rate increase recommended
  - \$2 per month residential and 14% per year for commercial through 2027
- Rising operating costs and major infrastructure driving need for increase
  - Expected rate rise postponed for 3 years with ARPA funding



# **HOT Fund - 7%**

	2023		2024 evised	P	2024 rojected	2025 Proposed	E	2026 stimated	2027 stimated	ſ	2028 Estimated	Fe	2029 stimated
	Actuals		udget		Actuals	Budget	_	Budget	Budget		Budget		Budget
Beginning Fund Balance	\$ 8,193,096	\$	11,267,379	\$	11,267,379	\$ 9,191,045	s	6,782,151	\$ 10,544,924	\$	11,205,673	\$	16,787,919
Revenues													
Hotel Occupancy Tax (Net of incentives)	7,634,444		6,701,900		7,601,900	8,030,400		8,200,000	8,400,000		8,600,000		8,800,000
Program Revenue & Misc.	41,368		20,000		77,600	20,000		21,000	22,000		23,100		24,500
Interest Income	250,688		10,500		259,452	263,350		263,350	263,350		263,350		263,350
Event Trust Fund Reimbursements	136,428		100,000		100,000	100,000		75,000	75,000		75,000		75,000
Repayment from Sports Center for Facility	-		-			700,000		2,000,000	2,000,000		2,000,000		840,717
Total Revenues	8,062,928		6,832,400		8,038,952	9,113,750		10,559,350	10,760,350	_	10,961,450		10,003,567
CVB Operating Expenses	1,546,892		1,847,675		1,443,200	1,866,900		1,905,311	1,945,108		1,986,389		2,029,154
Arts Expenses	537,550		620,400		545,000	946,300		974,722	1,003,939		1,034,059		1,065,092
Performing Arts Contract	-		500,000		· ·	216,700		-	-		-		
Historic Preservation	228,158		792,610		602,400	700,000		-	-		-		
Dell Diamond Maintenance	243,576		811,232		611,000	700,000		500,000	500,000		500,000		500,000
Operating, Other Expenses, and Debt Service	2,432,469		9,007,966		6,913,686	7,092,744		3,416,544	6,650,555		1,858,756		1,867,105
Total Expenses	4,988,645		13,579,883		10, 115, 285	11,522,644		6,796,577	10,099,601		5,379,204		5,461,351
Net Revenues Less Expenses	3,074,283	(	(6,747,483)		(2,076,333)	(2,408,894)		3,762,773	660,749		5,582,246		4,542,216
Ending Fund Balance/Working Capital	11,267,379		4,519,896		9,191,045	6,782,151		10,544,924	11,205,673		16,787,919		21,330,135
Fund Reserve (25% of operating expense)	639,044		1,142,979		800,400	1,107,475		845,008	862,262		880,112		898,561
Other Reserve and Designations	 3,339,315		1,040,686		2,184,910	430,188		2,862	319,642		642,453		971,29
Available Ending Fund Balance	\$ 7,289,020	\$	2,336,231	•	6,205,736	\$ 5,244,488	¢	9,697,054	\$ 10,023,769	\$	15,265,354	¢	19,460,277

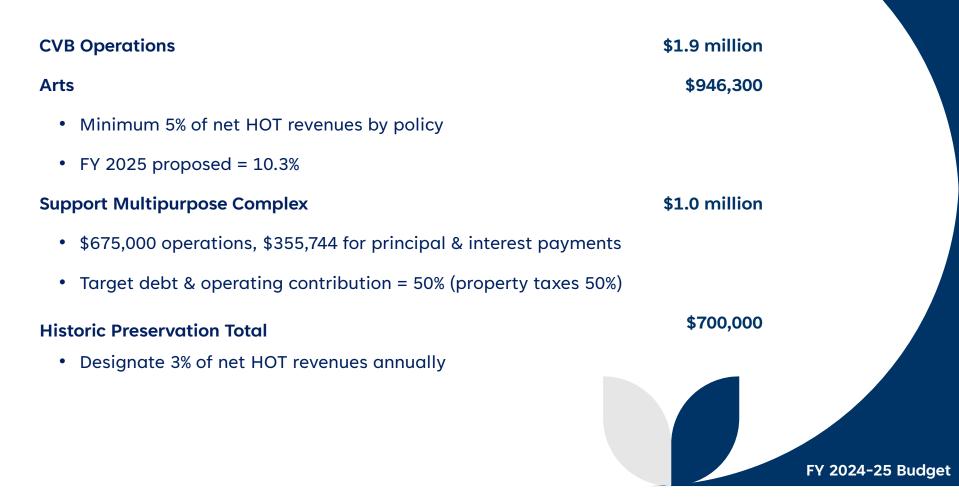
FY 2024-25 Budget

# **HOT Fund Revenues**

### HOT Fund = \$11.5 million

- Hotel Occupancy Taxes (net of incentives increase from \$6.7M to \$8.0M)
- Revenues projected to grow 2% each year, net of incentives
- Strong reserves and excess fund balance
- Occupancy rate is 69.3% (12-month average)
  - Current room count 4,959
  - 252 rooms under construction

# **HOT Fund Operating**



FY 2024-25 Budget

# **HOT Fund Capital/Debt**

Dell Diamond Annual Maintenance & CIP	\$981,500	
<ul> <li>Dell Diamond – Upgrades to meet required MLB standards (total \$6M)</li> </ul>	1.7 million	
Maintenance Allocation	981,500	
<ul> <li>Final phase of \$3.5 million upgrade program in FY 23 through FY 26</li> </ul>	700,700	
<ul> <li>Parking lot resurfacing and fire suppression system</li> </ul>		
Debt & Other		
<ul> <li>Annual debt payments – Dell Diamond pays off in FY 2025</li> </ul>	642,600	
FY 2027 MPC turf replacement	4.8 million	
<ul> <li>All reserves in place and policy compliance met</li> </ul>		

# **Sports Center Fund - 2%**

Venue Tax Fund (Spo	orts Cent	ter Fund	D		Draft - For D	iscussion Pu	rposes Only	
	2023 Actuals	2024 Revised Budget	2024 Projected Actuals	2025 Estimated Budget	2026 Estimated Budget	2027 Estimated Budget	2028 Estimated Budget	2029 Estimated Budget
Beginning Fund Balance	\$ 8, 966, 138	\$ 10,619,762	\$ 10,619,762	\$ 10,044,661	\$ 8,178,661	\$5,793,161	\$5,537,761	5,336,86
Revenues								
Hotel Occupancy Tax - Venue Tax	3,796,262	3,513,600	3,877,400	3,960,700	4,076,500	4,192,500	4,312,000	4,433,000
Interest Income	248,115	40,000	40,000	250,000	255,000	260,100	265,300	270,600
Facility Rental	1,279,058	1,300,000	1,300,000	1,365,000	1,856,400	1,893,500	1,931,400	1,970,000
Concessions/League Fees	783,627	650,000	650,000	800,000	1,088,000	1,109,800	1,132,000	1,154,600
Donations/Sponsorships	9,727	10,000	10,000	10,000	10,200	10,400	10,600	10,800
Total Revenues	6, 116, 789	5,513,600	5,877,400	6,385,700	7,286,100	7,466,300	7,651,300	7,839,000
Operating Expenses	2,584,440	3,059,600	3,059,600	3,381,800	3,496,600	3,616,500	3,741,900	3,873,000
Debt Payments	369,680	292,900	292,900	289,900	1,837,000	1,838,900	1,835,300	1,836,200
Capital Costs and Transfers	1,509,045	4,810,000	3,100,000	4,580,000	4,338,000	2,266,300	2,275,000	1,124,71
Total Expenses	4, 463, 165	8, 162, 500	6,452,500	8,251,700	9,671,600	7,721,700	7,852,200	6,833,917
Net Revenues Less Expenses	4, 502, 973	2,457,262	4,167,262	(1,866,000)	(2,385,500)	(255,400)	(200,900)	1,005,08
Ending Fund Balance	10, 619, 762	7,970,862	10,044,661	8, 178, 661	5,793,161	\$5,537,761	5,336,861	6,341,94
Fund Reserve (25% of operating expense)	646,110	764,900	764,900	845,450	874,150	904,125	935,475	968,25
Other Reserve and Designations	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,00
Available Ending Fund Balance	\$ 6,973,652	\$ 4,205,962	\$ 6,279,761	\$ 4,333,211	\$ 1,919,011	\$ 1,633,636	\$ 1,401,386	\$ 2,373,694

# **Sports Center Fund**

#### Venue tax – 2% (includes Kalahari)

- Net revenues
- Final repayment to GSFC in FY 2025
  - Total amount owed was \$7.24 million
- Repayment to HOT will start in FY 2025
  - Total amount owed is \$7.5 million
- Operating reserve remain fully funded
  - \$7.7 million original debt for \$22M facility, pays off in 2038
  - Fund will contribute \$2M cash towards Sports Center expansion
- Capital replacement reserve fully funded



# **Multipurpose Complex Fund**

Multipurpose Complex	Fund (MP	C)				Draft - For Discussion Purposes Only							
	2023 Actuals		24 Revised Budget	F	2024 Projected Actuals	2025 Proposed Budget	2026 Estimated Budget	I	2027 Estimated Budget	-	2028 stimated Budget	_	2029 stimated Budget
Beginning Fund Balance	\$ 2,374,024	\$	2,543,725	\$	2,543,725	\$ 2,545,825	\$ 2,430,825	\$	2,503,525	\$	1,955,225	\$	1,941,259
Revenues													
Tournament Revenues	248,618		260,000		260,000	267,800	275,800		267,500		275,500		283,800
Local Field Rentals	354,758		375,000		375,000	390.000	405,600		389,400		405,000		421,200
Program Revenues	38,254		60,000		60,000	60,000	62,400		59,900		62,296		64,788
Concessions	110,934		100,000		100,000	102,000	104,000		101,900		103,938		106,017
Secondary Revenues	5,037		2,500		2,500	2,500	2,600		2,700		2,800		2,900
Interest Income	75,993		15,000		15,000	80,000	80,000		80,000		80,000		80,000
Transfer from HOT Fund	675,000		675,000		675,000	675,000	675,000		5,475,000		675,000		675,000
Total Revenues	1,508,594		1,487,500		1,487,500	1,577,300	1,605,400		6,376,400		1,604,534		1,633,705
Operating Expenses	1,310,245		1.435.400		1,435,400	1,442,300	1,482,700		1,524,700		1,568,500		1,614,200
Capital, Debt Service, Transfers & Other Exp.	28,648		50,000		50,000	250,000	50,000		5,400,000		50,000		50,000
capital, Debt Service, Mansiers & Other Exp.	20,040		30,000		50,000	230,000	50,000		3,400,000		30,000		30,000
Total Expenses	1,338,893		1,485,400		1,485,400	1,692,300	1,532,700		6,924,700		1,618,500		1,664,200
Net Ongoing Revenues	169,701		2,100		2,100	(115,000)	72,700		(548,300)		(13,966)		(30,495)
Ending Fund Balance	2,543,725		2,545,825		2,545,825	2,430,825	2,503,525		1,955,225		1,941,259		1,910,763
Fund Reserve (25% of operating expenses)	327,561		358,850		358,850	360,575	370,675		381,175		392,125		403,550
Other Reserve and Designations	750,000		750,000		750,000	750,000	750,000		750,000		750,000		750,000
Available Ending Fund Balance	\$ 1,466,164	\$	1,436,975	\$	1,436,975	\$ 1,320,250	\$ 1,382,850	\$	824,050	\$	799,134	\$	757,213

# **Multipurpose Complex Fund**

Revenues	\$ 1.6 million	
<ul> <li>Operating Revenues (52%)</li> </ul>	822,300	
Transfer from HOT Fund	675,000	
Total Annual Operating Costs	<b>\$ 1.7 million</b>	
<ul> <li>Synthetic &amp; Sod Field Replacement Reserve</li> </ul>	750,000	
Operating Reserve	360,575	
<ul> <li>MPC 5-year includes scheduled replacement of turf on artificial fields in FY 2027</li> </ul>	\$ 4.8 million	
	EV 202	1 DE Dude

# **RRTEDC/Type B Fund**

5 Year Estimated Available							
	Actual	Projected	Estimated	Estimated	Estimated	Estimated	Estimated
Consolidated Type B Funds	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
Beginning Fund Balance	\$ 164,331,600	\$ 161,091,800	\$ 153,722,800	\$ 105,438,600	\$ 62,308,800	\$ 73,032,400	\$ 123,933,600
Revenue							
Sales Tax and Estimated Sales Tax	29,372,500	30,310,700	30,056,700	30,976,700	32,412,500	34,492,100	36,216,700
Interest	6,908,300	7,103,500	6,241,000	4,281,000	2,876,000	3,100,000	3,100,000
Donations/Contributions/Other	156,300	-	140,300	-	-	-	
CAMPO Funding	6,268,200	360,000	7,440,000	519,200	-	-	
Williamson County Participation	5,029,500	5,442,600	14,250,000	8,311,700	571,400	-	
Estimated Williamson County Participation (Pending ILAs)		574,900	4,500,000	1,050,000	1,600,000	100,000	100,000
Transportation CO Bond Proceeds	-	10,000,000	20,000,000	10,000,000	25,000,000	32,000,000	25,000,000
Total Revenue	47,734,800	53,791,700	82,628,000	55,138,600	62,459,900	69,692,100	64,416,700
Expenditures							
Transportation Expenditures	46,302,700	57,373,200	118,849,800	80,426,000	34,338,000	11,378,700	10,387,000
Economic Development Expenditures	3,302,600	3,787,500	11,409,200	14,697,900	12,880,700	1,259,400	1,263,900
Debt Service	1,369,300	-	653,200	3,144,500	4,517,600	6,152,800	8,243,900
Total Expenditures	50,974,600	61,160,700	130,912,200	98,268,400	51,736,300	18,790,900	19,894,800
Net Revenues	(3,239,800)	(7,369,000)	(48,284,200)	(43,129,800)	10,723,600	50,901,200	44,521,900
Fund Balance	161,091,800	153,722,800	105,438,600	62,308,800	73,032,400	123,933,600	168,455,500
Fund Reserve	(1,000,000)	(1,000,000)	(7,400,000)	(1,000,000)	(1,000,000)	(1,000,000)	(1,000,000
Total Potential Uses For Projects	-	500,000	5,750,000	21,650,000	34,100,000	59,750,000	45,043,300
Net Available Fund Balance	\$ 160,091,800	\$ 152,222,800	\$ 91,788,600	\$ 33,408,800	\$ 10,032,400	\$ 1,183,600	\$ 662,200

**RRTEDC/Type B Fund** 

#### Revenues

- Sales Tax revenues (1/2%)
- Contributions, COs & other revenues
- Transportation
  - TCIP
  - Paving, signals, legal and other costs
  - Technical & admin. support services from GF
- Economic Development & Other
  - Committed ED projects
  - Annual Chamber contract
  - Downtown maintenance and marketing

Details Tab C, p. 59

\$82.6 million
30.1 million
52.5 million
\$118.8 million
116.5 million
728,300
1.6 million
\$11.4 million
2.3 million
900,700
250,000

## **Type B Fund 5-Year Allocation Plan**

Beginning Balance - Funds Available 10/1/2024	153,722,800
5-Year Revenue Forecast	
Sales Tax	164,154,700
Transportation CO Bonds	112,000,000
Contributions / Other	58,180,600
Total 5-Year Revenue Forecast	334,335,300
Fund Reserve	(1,000,000)
Total 5-Year Funds Available	487,058,100
5-Year Transportation Projects	
TCIP Programmed (includes pending TCIP amendment)	242,731,400
Other: Traffic Signals Maintenance, Admin, etc.	12,648,100
Debt Payments	22,712,000
5-Year Fund Programmed	278,091,500
Transportation Planned Projects	149,293,300
Total 5-Year Transportation Need	427,384,800
5-Year Economic Development Projects	
Chamber Contract	4,781,800
Downtown Improvements & Marketing	10,101,000
Committed Economic Incentive (EIP) Payments	26,628,300
5-Year Fund Programmed	41,511,100
Economic Development Planned Projects	17,500,000
Total 5-Year Economic Development Need	59,011,100
Total 5-Year Expenditure Forecast	486,395,900
Net available to be allocated at end of 5-years	662,200

- Five-year view
  - Complex, long-term projects
- Takes over CO debt payments starting in FY 24
- Proposed \$15M OSP projects included in economic development planned projects



# Property Values & Taxes

Tab D



# **Taxable Values**

Taxable Value	Tax Year 2023 Actual	Tax Year 2024, Estimated	Tax Year 2024, FINAL
Existing Value	\$23.4 billion	\$24.2 billion	\$24.6 billion
New Value	\$609 million	\$782 million	\$746 million
Total Taxable Assessed Value	\$24.1 billion	\$25.0 billion	\$25.3 billion

FINAL: Includes certified values from both WCAD (7/18) and TCAD (7/19)



# **Property Tax Rates**

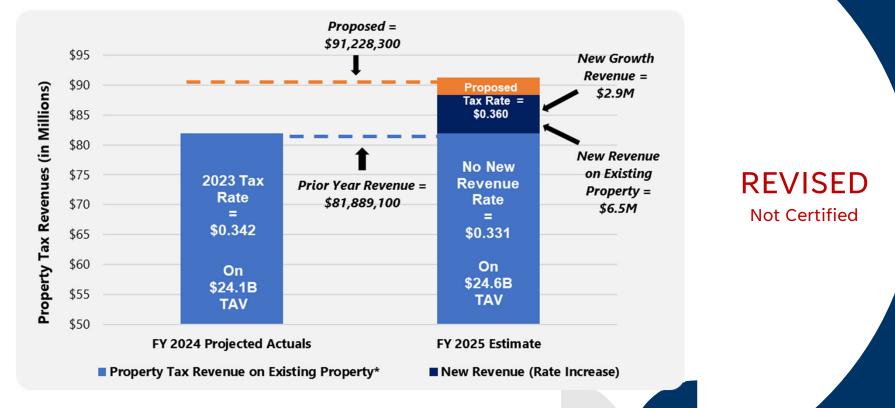
Details Tab D, p. 62

Proposed Tax Rate	\$0.360
No-New-Revenue Tax Rate	\$0.331
Proposed Tax Rate	\$0.360
PROPOSED INCREASE	<b>2.9 cents</b> +8.6%
Allocation of Increase	
• Public Safety – м & о	1.4 cents
<ul> <li>PARD &amp; Public Safety – M&amp;O - Voter Approved Bo</li> </ul>	nd 0.4 cents
<ul> <li>Debt – Voter Approved Bond Projects</li> </ul>	1.1 cents
TOTAL PROPOSED INCREASE	2.9 cents
CURRENT TAX RATE	\$0.342





### **No New Revenue Rate**



\* Property tax revenue is based on existing property as of January 2024.

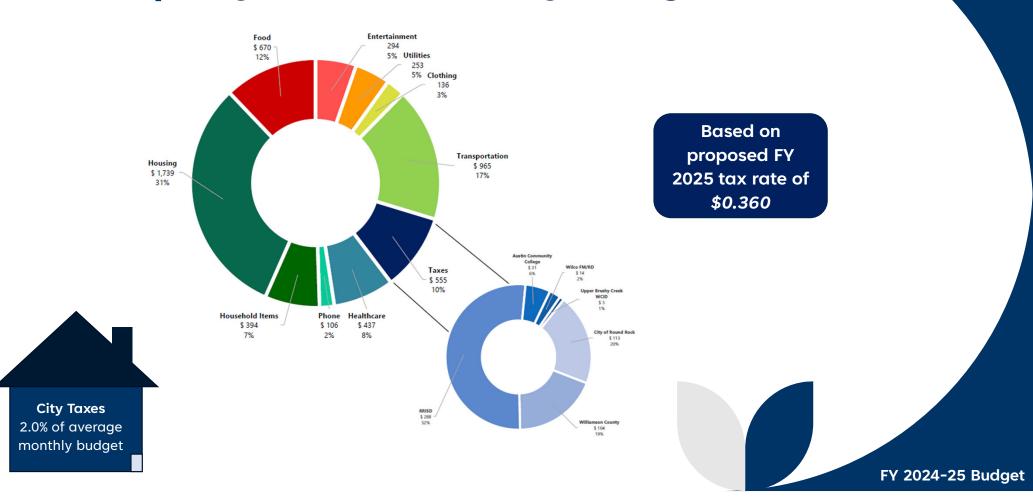
## **Understanding Your City Tax Dollars**

In FY 2025, the median household pays \$113 in city property taxes per month.\*

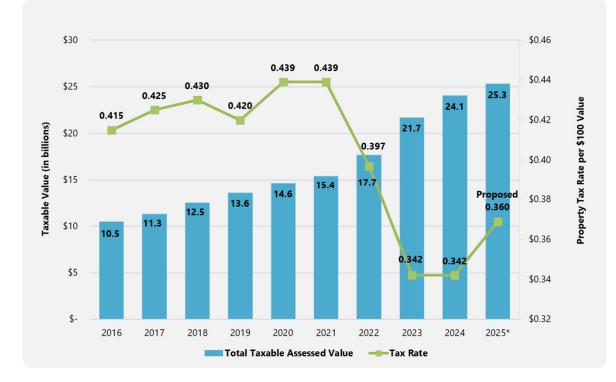


\*Median taxable home value for FY 2025 is \$376,169

## **Property Tax in Monthly Budget**

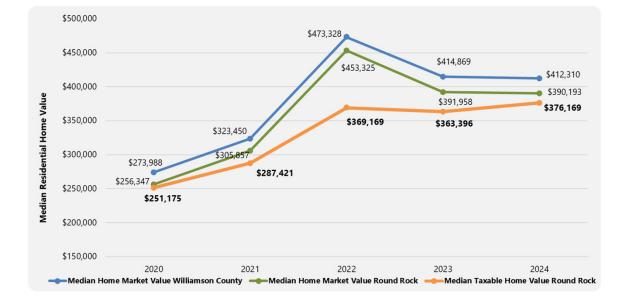


# Assessed Values and Property Tax Rate History



- Increase of \$14.8B over the past 5 years
  - \$3.7B new property
  - \$11.1B value increase
- FY 2025 = Tax year 2024

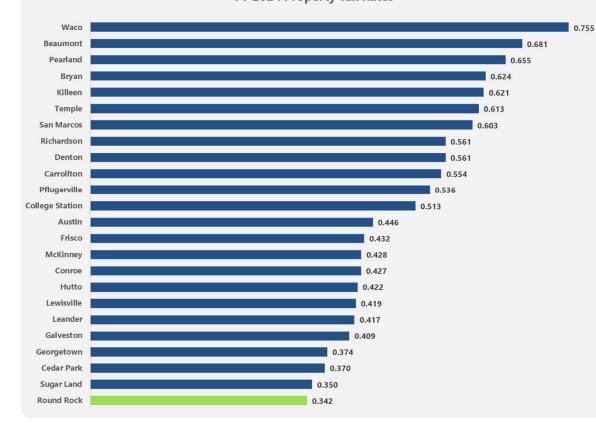
## **Median Residential Home Value History**



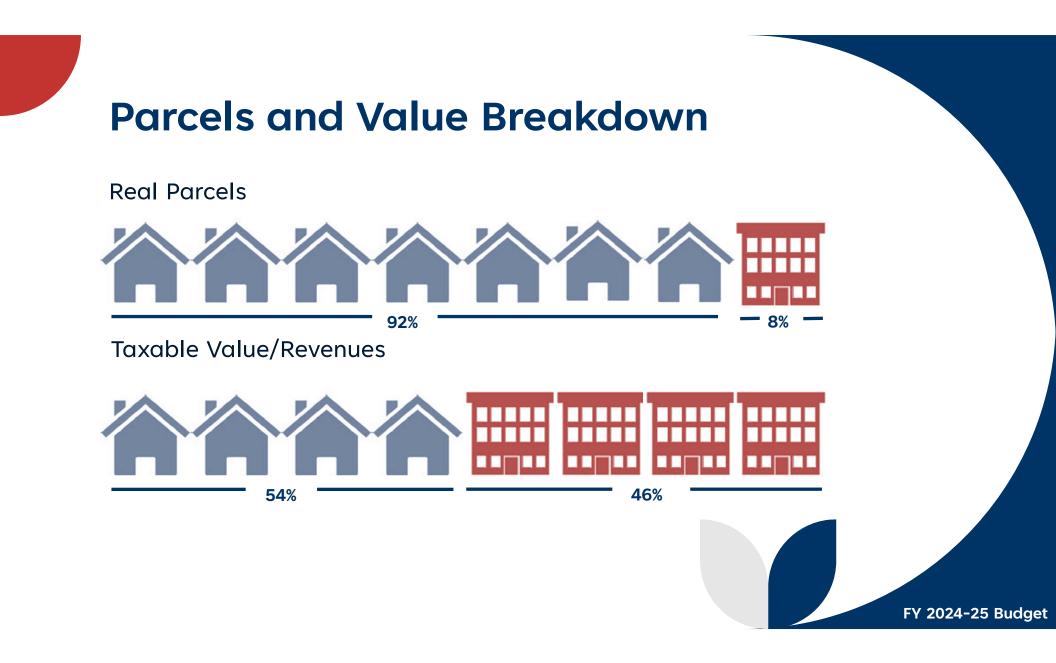
- Gap between market value and taxable value has returned to normal levels
- Rise in home values in line with county-wide trends

# Tax Rate 2023 Benchmarking – FY 2024 Tax Rates

Tax Year 2023 FY 2024 Property Tax Rates



 Updates for new year will be provided when available



# Personnel & Benefits

Tab E

### Details Tab E, p. 77 Compensation & Benefits Highlights

Public Safety Steps & Market Adjustments	\$2.0 million
General Government PFP & Market Adjustments (depending on market need)	\$3.3 million
• \$3.0 million in General Fund	
Retirement – TMRS – Total City contribution	<b>\$18.2 million</b>
• FY 2025 contribution rate	17.61%
Employee Health Insurance	\$14.5 million
<ul> <li>No planned employee premium increases for FY 202</li> <li>Current rate is \$13,200 - \$13,872 per employee, per</li> </ul>	

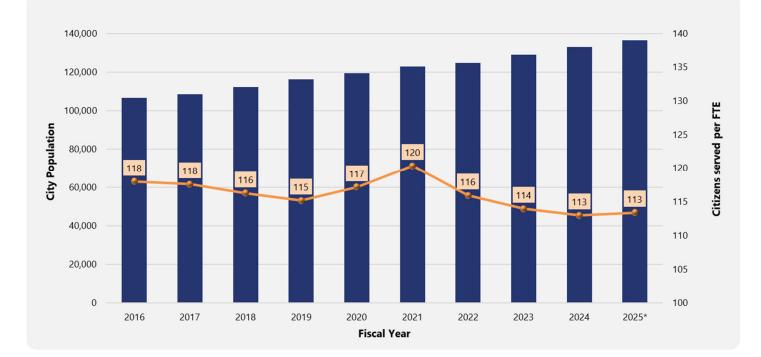
# FY 2025 FTEs = 1,202.7

New Positions Proposed	26.0 FTEs
<ul> <li>Communications</li> </ul>	1.0
• Fire	7.0
General Services	2.0
Parks & Recreation	3.0
Police	10.0
Transportation	2.0
General Fund Subtotal	25.0 FTEs
HOT Fund	1.0
Other Funds Subtotal	1.0 FTE





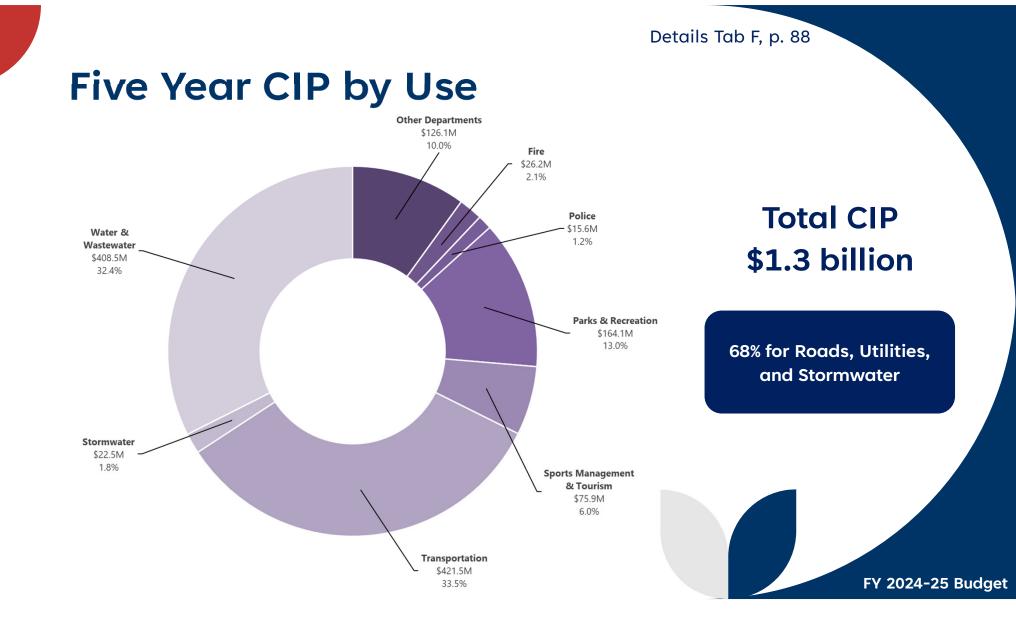
# **Citizens Served per Employee**



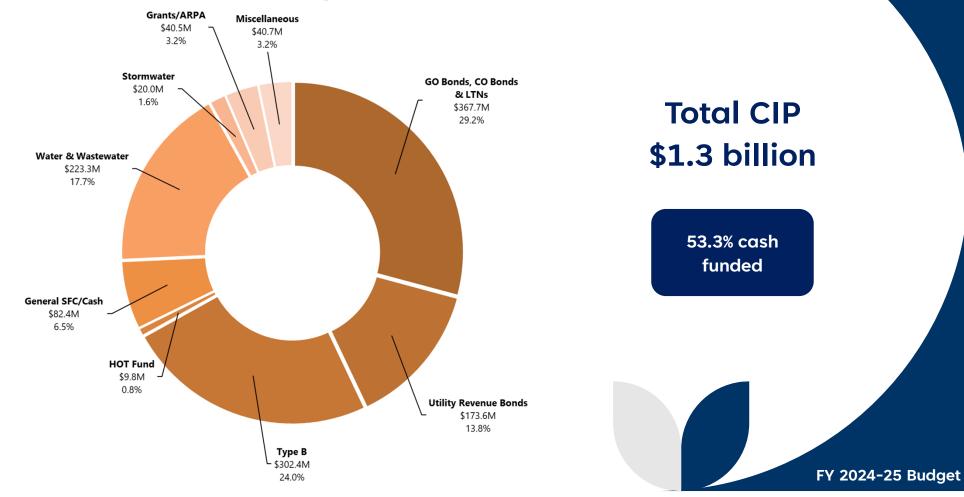
Details Tab E, p. 83 **FTE Increase Benchmark** 140 129 129 120 111 102 100 2-Year Increase from 80 FY 2022 to FY 60 60 2024 46 40 40 31 20 0 Georgetown Frisco McKinney **Round Rock** Sugar Land Pflugerville Leander **Cedar Park** 

# Community Investment Program (CIP)

Tab F



# **Five Year CIP by Source**

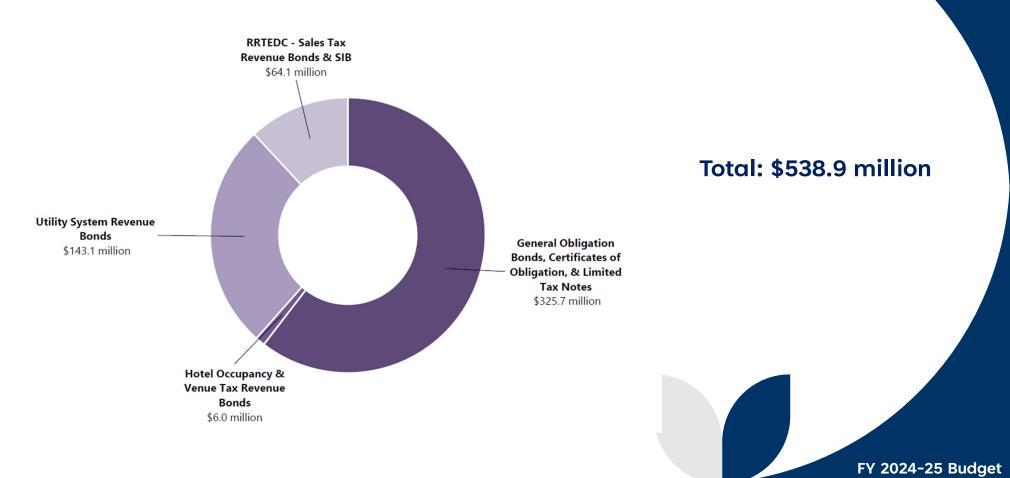


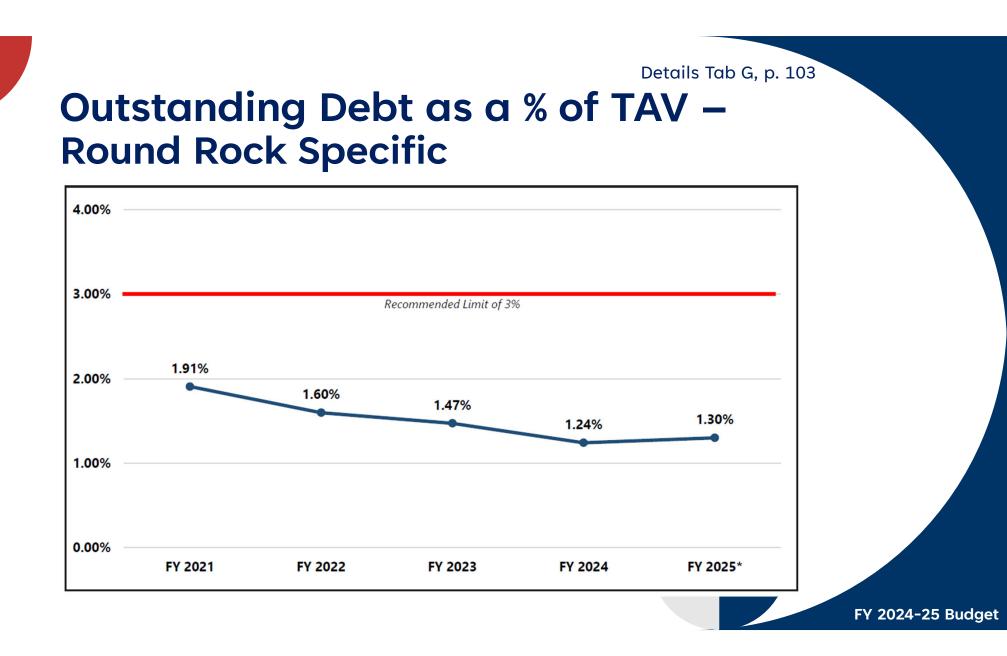
# Debt

Tab G

Details Tab G, p. 102

## Outstanding Debt – at 10/01/2024





Details Tab G, p. 104

## **Debt Bond Ratings**

Туре	Agency	Rating	Most Recent Rating Date			
General Obligation	Standard & Poor's	AAA	April 2024			
General Obligation	Moody's	Aa1	February 2014			
Utility	Standard & Poor's	AAA	December 2017			
BCRUA	Standard & Poor's	AAA	December 2017			
Туре В	Standard & Poor's	AA-	April 2021			
Hotel	Standard & Poor's	A+	August 2018			

### Planned Debt Issues – FY 2025

#### **General Obligation**

- \$90 million
- Prop A Parks, Rec & Sports
- Second of 6 issuances

#### **Limited Tax Notes**

- \$5 million
- Annual General Fund fleet replacement

#### Certificates of Obligation

- \$20 million
- Driving Progress Road Program
- Debt paid by Type B

#### **BCRUA**

- \$31.5 million
- Second of 3 issuances
- Phases 1D & 2

#### Total planned debt \$146.5 million

### **Five-Year Debt Plan**

		By Fiscal Year - in millions								
Туре	Purpose	2024		2025		2026	2027	2028	2029	Total
General Obligation Debt Issuances										
GOs	Prop A - Parks, Rec & Sports (1)	\$ 10.0	\$	90.0	\$	78.0	\$ 10.0	\$ 15.0	\$ 27.0	\$ 230.0
GOs	Prop B - Public Safety	10.0				22.0	12.0			44.0
COs	Bob Bennett Complex (2)	10.0					20.0	15.0		45.0
COs	Additional for OSP						23.0			23.0
Ltd Tax Notes	Fleet Replacement	8.0		5.0		5.5	6.0	6.5	7.0	38.0
Subtotal Tax-Pledge Debt		\$38.0	\$	95.0	\$	105.5	\$71.0	\$36.5	\$34.0	\$380.0
Type B/COs										
COs/STRBs	Roads (3)	10.0		20.0		10.0	25.0	32.0	25.0	122.0
Utility Revenue Bonds & BCRUA										
TWDB Swift	BCRUA (4) - Phase 1D & 2	41.8		31.5			17.2			90.5
TWDB DWSRF	BCRUA (5) - Phase 2A					42.0				42.0
TWDB CWSRF	BCRWWS (6) - 10 mgd exp.					90.0				90.0
Stormwater	(7)						3.0	3.0		6.0
Citywide Debt Issuances		89.75		146.5		205.5	116.2	71.5	59	688.45

# Supplemental & Financial Policies

Tab W



Details Tab W, p. 212

## **Financial Policies - Compliance**

### **Guiding principals**

- Addresses City Council Strategic Goals & Direction
- Long-term needs identified and addressed in 5-year plans
- Ongoing revenues exceed ongoing expenditures

Fund reserves and designations

**Capital maintenance & replacement** 

## **Authorized Purchases**

- Present to Council September 12, 2024
- Routine items
  - Over \$100,000 and under \$200,000
  - Included in proposed budget
- Must comply with proper procurement practices, bidding laws and City policies
- Must follow legal and CM approval process



## **Budget & Tax Adoption Schedule**

### 🖊 July 23

- Augus
- Packet Briefing: Budget Work Session Review TAV, Communications Campaign

### 🖊 July 25

Tax Rolls Certified

### July 25

- All-day Budget Workshop
- Type B Meeting: Type B Budget Public Hearing and Adoption

#### August 6

 Packet Briefing: Budget Work Session – Review final rates and values, Budget Workshop follow up

### August 8

• City Council Meeting: Action to publish and propose max tax rate, set public hearings

### August 20

 Packet Briefing: Budget Work Session – Review publications, financial policies, discussion as needed

### August 22

• City Council Meeting: Budget & Tax Rate Public Hearings, Budget, Utility, & Tax Rate Ordinances (first reading), and Adopt Financial Policies

### September 10

• Packet Briefing: Budget Work Session – Any follow up items that needs discussion

### September 12

• City Council Meeting: Final Adoption of Budget, Utility, & Tax Rate Ordinances, Ratify property tax rate, & Authorized Purchase List

# Department Presentations

City Organization Chart – Tab H, p. 114

# Administration Laurie Hadley

Details Tab H, p. 115-117

Details Tab H, p. 115-117

## Administration

### FY 2024 Highlights:

- The State's first Chapter 380 economic development agreement with Dell was approved on August 26, 1993 and on April 25, 2024 the agreement was extended from December 31, 2053 to December 31, 2099 extending Dell's commitment to Round Rock for an additional 46 years
- City staff from multiple departments have collaborated to develop an efficient plan for the monitoring and construction of the 2023 voter approved bond projects

#### FY 2025 Overview:

- Prepare for the transition in executive leadership as the current City Manager approaches retirement
- Plan, prepare, and execute the transition of a new City Clerk to ensure readiness for assuming all duties



# Communications & Marketing Sara Bustilloz



Details Tab I, p. 118-124

Details Tab I, p. 118-120

## **Communications and Marketing**

#### FY 2024 Highlights:

- Won 5 statewide awards for the team's communication efforts (TAMIO) and 8 national awards (3CMA)
- Obtained website audit software for content and accessibility improvements to roundrocktexas.gov
- Enhanced storage and digital asset management software through project with IT
- 2024 Biennial Community Survey
- Implemented city-wide Canva enterprise solution for brand management and design collaboration
- Expanded Hometown Holiday Downtown lighting to new Library

#### • Increased Instagram presence

#### FY 2025 Overview:

- New Public Information Specialist to meet increasing need for storytelling across City departments
- Hometown Holiday Lights new contract
- Communicate information and engage the public regarding design and construction of projects included in the 2023 GO Bond package
- Intranet improvements
- Updated banners throughout Downtown Round Rock



**Arts and Culture** 

#### FY 2024 Highlights:

- Increased arts funding to arts and culture groups from \$5,000 to \$7,500 each
- Penfold Theatre grant funding agreement
- Sam Bass Theatre vacation of deteriorating depot building/additional grant funding for move
- Downtowner Art Gallery featured 14 different art exhibits and 311 local artists with increased sales
- Coordination with Round Rock Arts to phase Downtowner gallery into a completely City-operated gallery
- Increased social media following and engagement for Arts and Culture Facebook page

Details Tab I, p. 121-124

#### FY 2025 Overview:

- Round Rock Creates initiatives:
- Additional grant funding and arts and culture groups
- Take over full operations of City Art Gallery with new receptionist position
- Expansion of art sculpture program with new and donated art
- Return of Round Rock Arts Fest (formerly Chalk Walk) to Downtown Round Rock at Centennial Plaza



Community & Neighborhood Services Joe Brehm

Details Tab J, p. 125-127

Details Tab J, p. 125-127

## **Community & Neighborhood Services**

### FY 2024 Highlights:

- Granted Gold Status by Scenic City
- Upgraded to Gold Status with Keep Texas Beautiful
- Expanded Adopt-A-Street to 13 routes
- Community Enhancement Technicians collected nearly 3 tons of litter
- Debuted the Tool Depot tool lending program

### FY 2025 Overview:

- Manage the Tool Depot operations: looking for process and system improvements to make checkouts easier for residents and staff operations simplifications
- Expand façade and site improvement grant boundaries as well as offer resources for smaller property owners to complete renovations









# Finance, Fiscal Support, & Legal Susan Morgan





Details Tab K, p. 128-136



Details Tab K, p. 128-133

### Finance

#### FY 2024 Highlights:

- Reclassed vacant Purchasing Tech to Contract Specialist to enhance contract management and monitoring capabilities
- Added Accounting Manager and Accountant to support the significant increase in project and construction programs throughout the City, including the voter approved 2023 bond program
- Launched new Water Consumption Portal -Customers can view usage analytics, set up proactive leak and threshold notifications, etc.
- Increased registrations, autopay, and e-bill on the Utility Billing Customer Portal
- Launched Google & Apple Pay, and cash pay partner options for utility bills
- Improved utility billing customer service metrics:
  - Answered 96% of all incoming calls
  - Maintain an 82% Service Level (Industry Standard: 80%)
  - Improved average customer satisfaction rating to 4.9/5
- Received all GFOA Budget & ACFR Awards, NPI's Excellence in Procurement, GTOT's Investment Policy Certification, and all Transparency Star renewals

### FY 2025 Overview:

- Issue next phases of GO, CO and Utility debt
- Monitor and update financial forecasts & plans
- Upgrade Municipal Court software from Incode to Municipal Justice 10
- Implement new/enhanced technology to increase customer service levels in Utility Billing
  - Electronic service orders
  - Lobby customer service stations
  - Update AMI and mobile data management software
- Implement new software to enhance internal customer service, reporting and analysis capability
  - Contract Management software
  - Microsoft Power BI solution for Financials, Budget, Purchasing, HR and Payroll

FY 2024-25 Budget

• Employee Reimbursements



FY 2024-25 Budget

## **Fiscal Support & Legal**

### **Department** accounts for:

- General government contracts that do not belong to a specific department
  - Social services contracts, WCCHD, WCAD, Wilco Tax Office, TCAD, external auditors, etc.
- General Fund legal services
- General Fund economic development incentive payments
- Pay for performance and salary adjustments until allocated to departments
- City Manager's contingency account

# Fire Chief Shane Glaiser

Details Tab L, p. 137-140

## Fire

### FY 2024 Highlights:

- Completion of New Fire Station 1
- Hired 15 New Cadets in Academy with certified and uncertified Firefighters
- Credentialed 11 Paramedics
- Building of Fire Strategic Plan completed with Consultant Services Update
- Dual Certified Gear supplied to all Firefighters
- Crisis Response Unit received fire rescue gear
- Developed Master Plan for Fire Admin Building
- EOC Audio/Video equipment installed at Fire Station 6
- Work through Hazard Mitigation Plan with Consultant
- Personnel deployed in Texas through TIFMAS for multiple events during spring fire season
- Hosted 3 Big Rig classes with overwhelming response from departments throughout the US



#### Details Tab L, p. 137-140

#### FY 2025 Overview:

- Construction for New Station 10
- Take delivery of Engines 6 and 7 replacements
- Take delivery of Rescue 2 replacement
- For improved Advanced Life Support capabilities, send
   3 firefighters to Paramedic School
- Begin implementation of items listed in Fire Strategic Plan
- Bring back Awards Banquet
- Delivery of Battalion 1



# General Services Chad McDowell



Details Tab M, p. 141-144

Details Tab M, p. 141-144

### **General Services**

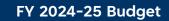
### FY 2024 Highlights:

- Rockcare Wellness Center Opening
- Police Department Locker Replacement Completion
- Police Department Landscape Completion
- Clay Madsen Remodel and Expansion Design Award
- Fire Station 10 Design
- EV Charging Stations Completion
- Police Department Asphalt Completion
- City Hall Elevator Modernization Completion
- Dell Diamond MLB Standards Construction
- Old Settlers Park Buildout Design
- Sports Center 2 Court Expansion Construction Start
- Griffith Remodel and Paseo Construction Start



- Bob Bennett Phases 2-3 Design Start
- Public Safety Training Center Phase 2 Design Start
- Sports Center Concessions Remodel
- Utility Billing Services Breakroom Completion
- City Hall Public Notice Bulletin Board
- Finance and IT Office Space Remodel and Organization
- NAPA Building, Sam Bass Theatre, and Old Public Works Building Demolitions
- Issued 11 of the 14 Ford Lightning fully electric pick-up trucks
- Upgraded bulk oil storage with 110% secondary containment to prevent environmental spills

- Incorporated a Fleet-Sharing pilot program at two strategically placed locations
- Improved video surveillance of the Fleet Yard to improve security
- RABB House LED Conversion
- Heritage House Remodel and HVAC upgrade
- McConico HVAC Replacement
- Micki Krebsbach Pool Roof Replacement
- Tac Village PSTC Roof Replacement
- General Services Main Office 212 Commerce Roof Replacement



Details Tab M, p. 141-144

### **General Services**

### FY 2024 Highlights Continued:

- Central Fire Roof Replacement
- RABB House Door Replacement
- City Hall Restroom LED Light Conversion
- Facility Maintenance Work Order Software Implementation
- City Hall Garage Facelift
- Overhead Door Replacement at Fire Station 5 and 6
- New Gate Operators at PD Gates
- New Key Management Software
- Intermodal Camera Replacement
- Floor Coating at McConico
- Floor Coating at PD Lobby
- New Luxury Vinyl Floor at BACA



- Dell Diamond MLB Standards Construction Completion
- Bob Bennett Phase 2 Construction Start
- Bob Bennett Phases 3-4 Design
- Old Settlers Park Buildout Construction
- Implement lifetime oil filter program to save cost and reduce environmental impact
- Expand car-sharing to all properly equipped motor pool vehicles
- Overhead Door Replacement at Fire Stations

- Rekeying of Facilities
- New Elevator at BACA
- Waterproofing at Various Facilities



# Human Resources Valerie Francois



Details Tab N, p. 145-147

### **Human Resources**

### FY 2024 Highlights:

• 1st Cohort of Aspiring Leaders Program graduates June 2024



Details Tab N, p. 145-147

### FY 2025 Overview:

Launch of NeoGov Attract (recruitment tool)





# Information Technology Ramsey Saad

Details Tab O, p. 148-150

## **Information Technology**

### FY 2024 Highlights:

- Selection and contract approval of new Public Safety CAD/RMS system
- Implementation of ESRI Utility Network
- Implementation of Tool Lending Checkout Solution
- Implementation of Healthcare Case Tracking Solution for CRU
- Assist in initial design/planning of Old Settlers Bond projects
- Improvements to Laserfiche Document Management solution
- Consumption related enhancements to Utility Billing public portal
- Implementation of resource scheduling solution for Public Safety
- Implement room reservation solution to assist new Library policies
- Legistar improvements
- Assist with technology/infrastructure for new Fire Station 1
- Assist with planning of technology/infrastructure for Griffith building
- Assist with technology/infrastructure for Round Rock Wellness Center
- Assist Communications with Multimedia Storage and Digital Asset Management (DAM) solution
- Upgrade Station 6 EOC Audio visual
- Upgrade Fleet Management solution
- Enhance security posture by adopting industry best practices
- Continued expansion of citywide fiber network and RRTX-WiFi to new city facilities and public spaces

#### Details Tab O, p. 148-150

#### FY 2025 Overview:

- Planning and implementation of technology to support bond projects
- Begin Public Safety CAD/RMS software implementation
- Assist with technology/infrastructure for new Fire Station 10
- Municipal Court Incode 10 upgrade
- Facility security enhancements (Camera/Badge Access)
- Assist Communications with EmployeeNet Redesign
- Deploy new server architecture for ArcGIS Enterprise
- Enhancements to NEOGov
- Axon In-Car and Body Cam refresh for Public Safety

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 2024-25 Budget

# Library Michelle Cervantes

Details Tab P, p. 151-153

## Library

### FY 2024 Highlights:

- Launched Discovery Pass Program
- Received Achievement of Excellence in Libraries award from Texas Municipal Library Directors Association
- Recognized by the Austin Business Journal's 2024 Commercial Real Estate Award for Public Sector Project
- Added the former Literacy Council, English classes, and volunteers to the adult services program
- Celebrated the one-year anniversary in the new library building
- Launched new web platform for integrated event calendar and room reservation management



### Details Tab P, p. 151-153

### FY 2025 Overview:

- A new tiered membership for residents and non-residents
- Increase digital collections
- Increase Fiction Books and Materials for Adult & Youth Divisions
- Increase to Nonfiction/Reference Book collection



# Parks and Recreation Rick Atkins

Details Tab Q, p. 154-157

Details Tab Q, p. 154-157

### **Parks and Recreation**

### FY 2024 Highlights:

- Completion and opening of the Heritage Trail West Project
- Completion and opening of the Lake Creek Trail RR West to Centennial Plaza
- Submitted and successfully achieved Commission for Accreditation of Parks and Recreation Agencies (CAPRA) re-accreditation
- Completion of the 2024 PARD Repair & Replacement Program which includes: Freeman Park Playground Replacement, High Country Park Playground Replacement and Settlement Park Playground Replacement
- Installation of playground shade structures at Lake Creek Park, Freeman Park, Kinningham Park
- Development and implementation of a PARD Journeyman Electrician Training Program with our first team member completing the program in mid-2024
- Designed and began construction on the Old Settlers Park Buildout Project
- Partnered with a UT student to develop and install four (4) communication boards at the Play for All Park



#### FY 2025 Overview:

- Construction of the Old Settlers Park Buildout Project will require numerous portions of the park to be closed during construction and require numerous events to move to other parts of the park
- Begin construction on the Heritage Trail East Project
- Design and construction of the Town Green Project
- Design of the Downtown Park Project
- Design and construction of the Play for All Renovation Project
- Continuation of the PARD Repair & Replacement Program which includes Lake Creek Park
- Improvements and Systemwide Infrastructure Improvements



Details Tab Q, p. 154-157

### **Parks and Recreation**

### FY 2025 Major Capital Projects:

- Behrens Ranch Nature Park
- Trails Heritage Trail East
- Old Settlers Buildout
- Lakeview Pavilion & Lake Area
- Rock N' River Phase 3
- CMRC Remodel/Expansion
- Downtown Park & Town Green
- Play for All Park Improvements



Planning & Development Services Bradley Dushkin

Details Tab R, p. 158-160

Details Tab R, p. 158-160

### **Planning & Development Services**

#### FY 2024 Highlights:

- Met or exceeded deadlines on 99% of development permits during the continued crush of applications, all while managing a period of notable staff retirements and turnover
- Successfully managed another year of high growth to the tune of a projected \$300 million in new non-residential and multifamily projects and a projected 940 new single-family permits (the most since 2006) in accordance with established performance measures
- Facilitated the annexation and PUD approval for Amazon
- Facilitated the PUD approval for the Texas Baptist Children's Home property
- Facilitated PUD approval for a third phase of the Switch Data Center
- Facilitated the annexation of CR 118 and Chandler Rd ROW east of SH 130 to help set up the city for future growth and development in the strategic northeast corridor
- Strategically navigated changes in state law to reach agreements with developers outside city limits seeking city utility service to ensure quality development and collection of fees to offset the impact of new development, all while providing much needed housing in the area
- Facilitated the construction of the Switch and Sabey Data Centers, major expansions to St. David's Hospital and Baylor Scott & White Hospital, several large light industrial projects, and other economic development projects

#### FY 2025 Overview:

- PDS saw new leadership after former Director Brad Wiseman was promoted to Assistant City Manager. Former Assistant Director Bradley Dushkin took over the role of Director and former Staff Engineer Jeff Brooks took over the role of Assistant Director. Assistant Building Official Gary Lawrence retired. His role was filled internally by Jorge Scott, formerly the residential building plans examiner.
- PDS is working on the following strategic planning goals: reevaluation of downtown zoning and development regulations, non-residential parking standards, Old Town area plan. PDS is also supporting other departments with their strategic planning efforts as needed, such as working hand-in-hand with the Utilities & Environmental Services Department in their effort to identify ways Round Rock can continue to be a water wise community.



## Police Chief Allen Banks

Details Tab S, p. 161-163

### Police

FY 2024 Highlights:

- Hired an additional dispatch supervisor and replaced console furniture, flooring, and radio equipment in the Communications Center
- Hired an additional Animal Control Officer and Administrative Analyst
- Hired a Law Enforcement Support Technician (LEST) and an LEST Supervisor
- Converted positions in the Crime Scene and Evidence units to establish a manager and two supervisors
- Funded the purchase of ballistic imaging equipment to solve more gun-related crime



#### Details Tab S, p. 161-163

#### FY 2025 Overview:

- Budget focus on growing sworn personnel complement
- Implement program to dedicate staff to park, trail, and downtown issues
- Begin multi-year implementation of new Computer Aided Dispatch and Records Management system



## Sports Management & Tourism Chad McKenzie



Details Tab T, p. 164-175

Details Tab T, p. 164-175

### **Sports Management & Tourism**

#### FY 2024 Highlights:

#### CVB

- Hosted six National Championships
- Events generated economic activity of over \$19,000,000
- Successfully applied and received three Events Trust Fund Applications
- Distributed over 91,000 Visitor Guides
- Attended 15 hotel visits and hosted 3 hotel alliance meetings
- Sent 26 RFP opportunities to Round Rock hotels
- Generated leads and submitted 13 bid proposals to event/tournament organizers
- For Go Round Rock placed print and digital ads across top industry publications for Leisure, Sports, and Meetings and managed an estimated 580 social posts and ads across three social platforms, generating website visitors expected to exceed 640,000 and contributing to social media total engagements expected to approach 700,000
- For the Sports Center and Multipurpose Complex created and posted 1,155 social media pages, two of which went viral, garnering millions of views and contributing to 7,272 new followers

#### MPC

• Beginning concept design phase of Multipurpose Complex expansion project

#### **Sports Center**

- Sports Center expansion project broke ground summer of 2024
- Remodel of concessions area & opening of a new frictionless retail/convenience store
- 20% increase in volleyball program participants

#### **Golf Course**

• Replacement of golf cart fleet with updated 2024 carts and GPS screen



Details Tab T, p. 164-175

### Sports Management & Tourism

#### FY 2025 Overview:

#### CVB

- CVB and Visitors Center will move to the Griffith Building
- Working on securing multi-year event agreements into 2027 and beyond

#### MPC

- Complete design and establish contract cost for Multipurpose Complex expansion project
- Renovation and upgrade of public restrooms on site

#### **Sports Center**

• Sports Center expansion project continues throughout FY 2025

#### **Golf Course**

- Replacement of half of the golf course maintenance equipment fleet
- Construction and installation of an on-site nursery putting green





# Transportation Gary Hudder

Details Tab U, p. 176-179

Details Tab U, p. 176-179

### **Transportation**

#### FY 2024 Highlights:

- Successfully implemented mobility on demand (MOD)
- Assigned several Driving Progress 2 projects for design
- Moved all Driving Progress projects closer to construction
- Received Advance Funding Agreement (AFA) from TxDOT for US 79 project
- Completed Kenney Fort 4C project
- Update to Transportation Master Plan
- Updated Roadway Impact Fee
- Award win for RM 620



#### FY 2025 Overview:

- Very robust construction schedule of roadway projects this coming fiscal year
- Significant ROW permitting with Google Fiber/micro trenching and other utility work



# Utilities & Environmental Services Michael Thane

Details Tab V, pp. 180-197

## Utilities & Environmental Services

(Water, Wastewater, Stormwater, & Solid Waste)

#### FY 2024 Highlights:

#### Water

- Adopted Updated Water and Wastewater Impact Fees
- Started design of BCRUA Phase 2A WTP Expansion project and continued construction of Deep Water Intake
- Adopted a more stringent Drought Contingency Plan
- Won prestigious state awards for our water loss prevention, backflow prevention, and water conservation programs
- Improvements at WTP including replacement of Phase 3 flocculators and chlorine scrubber

#### Wastewater

- Substantial completion of BCRWWS East WWTP Expansion to 30 MGD
- Initiated design for the next WWTP expansion, aiming to increase capacity to 40 MGD
- Started construction of BCRWWS East WWTP Tertiary Filters Project
- Rehabilitated the main lift station at WWTP ensuring continued reliability and demonstrating our commitment to uninterrupted service
- Wastewater surcharge accounts have increased from 405 to 435, increasing revenue by approximately \$107,000 per month



#### Stormwater

- Installed five new replacement hatch doors for inground BMPs/Stormwater Interceptors
- Completed construction of Round Rock West Greenbelt Utility Project
- Updated Stormwater Drainage Utility Rate Model
- Implemented new City Ordinance for private BMPs (Detention Ponds and Water Quality Devices)

#### Solid Waste

- Annual Shred for Paws Cause raised over \$4,200 for the Williamson County Animal Shelter
- Acquisition of Central Texas Refuse by Republic Services for Residential and Commercial Solid Waste Services
- Complete Master Plan of the Deepwood Recycling Center



# Utilities & Environmental Services

(Water, Wastewater, Stormwater, & Solid Waste)

#### FY 2025 Overview:

#### Water

- Modify water rate structure and implement new water and wastewater rates
- Complete BCRUA Phase 1D WTP Expansion
- Expand water conservation initiatives, including implementing more robust, water-efficient landscape requirements for commercial/large developments
- Water distribution system improvements to improve operational efficiency and ensure a more resilient water distribution network

#### Wastewater

- Continue to expand the Reuse Water System
- Secure additional land adjacent to the existing BCRWWS East WWTP
- Expand the flow monitoring program of the Regional and City collection systems to confirm flows and I&I identification
- Complete design of BCRWWS East WWTP 40 MGD expansion
- Complete construction of tertiary filter project at BCRWWS East WWTP



#### Stormwater

- Implement new stormwater rates
- Coordinate with the Texas Water Resource Institute in creating a Watershed Protection Plan for Brushy Creek
- Complete construction of Round Rock West Area 5
   Improvements Project
- Continue creek cleanups throughout the City

#### Solid Waste

- Complete reconfiguration design of the Deepwood Recycling Center
- Continue downtown block assessment to expand the Downtown Dumpster District
- Research opportunities to expand recycling services



# FY 2025 Proposed Budget Conclusion & Questions

# Legislative Update

# Major Projects Update & Discussion

# Questions